



アラバマ日米協会
The Japan America Society of Alabama

Import & Export Compliance Training

Tuesday May 25th 2010

Export Compliance: 8:30 – Noon

Import Compliance: Noon – 4:30

Location: 20 South 20th Street (Alagasco), Birmingham, AL 35203

Parking on Powell Ave South and 1st Ave South

Export topics Include:

- Due Diligence- knowing your customer
- Common red flags
- Checking the 7 mandatory denial lists
- Terms of sale - Incoterms vs. Terms of payment
- Export documentation & filing of the EEI
- Schedule B classification
- ECCN -Export Control Classification Number

Presented By:
Mike Allocca



*Allocca
Enterprises, Inc.*

Import topics include:

- Roles & Responsibilities of Importer of record, customs broker and freight forwarder
- Harmonized Tariff Schedule determination
- 10 Best practices of compliance importers
- 9 most common errors of importer
- Record keeping requirements –A1A list
- Duty free entries (TIB, Duty drawback, US goods returned, Carnet, IIT)

Who should attend: anyone involved with exports, imports, sales, customer service, traffic, purchasing manager

Cost is \$150 per person for each seminar OR \$275 for the entire day!

Includes all reference material, morning pastries, coffee & lunch.

Seating is limited, registration form & payment required to guarantee seat.

Must RSVP via fax 205-348-6974 Attn: Michael Brooks. Checks must be received no later than May 25th.

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Registration Form – Import/Export Compliance - May 25, 2010

Did you know the civil penalties for export license violations have been increased from \$50,000 to \$250,000 per violation and criminal penalties have been increased from 10 years to a 20 year maximum jail sentence? These penalties are for export violations in conjunction with the EAR (Export Administration Regulations). The BIS had a 1,692% increase in \$ dollar amount of criminal penalties last year, the average fine was \$1,581,250. The average civil penalty was \$80,000, and both civil and criminal are usually given in combination of one another.

Do you know if your company is in full compliance with all new and existing import regulations? Are you having delays across your supply chain? When your cargo arrives in the USA, does it seem that it is always getting delayed at the border, port, or in customs? Have you been charged demurrage or late fees because of waiting for information, or did you just not even know that you had an import arrive already? What strategies can you implement across your enterprise to help reduce or eliminate these issues?

If your company is not aware of what the export/import administration regulations are, or haven't taken a course of what might have changed, perhaps it is time to do so.

Export Program Overview:

Upon completion of this program, you will be aware of the export regulations. **You will have an 11 point checklist to guide you to full compliance on every export.** You will become aware of the required 7 lists that must be checked on all exports, and understand what common red flags mean to you. You will review the 5 questions that you are required to know about your customer in every export transaction and discuss strategies on how to implement these into your organization.

Import Program Overview

This program will help determine how compliant your company is with all US import regulations. This program is a must for the experienced or first time importer to make sure you understand the do's and don't's of importing. It will cover the roles and responsibilities the importer must be aware of in order to avoid fines, delays and possible loss of import privileges. **You will have a 17 point checklist to guide you to full compliance on every import.** We will provide all materials/ handouts, checklists and on-line resources. You will walk away that day with a better understanding of the regulations and with specific tools & instructions on how to begin building a secure and compliant department & company.

Who should attend: Traffic managers, purchasing managers, plant managers, shipping/receiving personal, compliance officer, ISO managers, sales managers/department, customer service managers, anyone involved/concerned with import/export compliance. Detach from here and mail in with payment

Tuesday May 25th, 2010 | Birmingham, AL | \$150 per person for each seminar, or \$275 for both seminars.

Company Name _____ Attendee _____

Telephone # _____ Export _____ Import _____ BOTH _____

Credit Card # _____ Expiration & CVV _____

Cardholder Name & Billing Address _____

Attendee Email Address: _____

Payment: (please mark) Check Credit Card (Circle: Visa or MasterCard, NO American Express)

Please make payment to University of Alabama & mail payment to AITC, Box 870396, Tuscaloosa, AL 35487-0396

Questions? Call 205-348-7621

FAX BACK TO 205-348-6974 or email AITC@UA.EDU